

WINTANA EYOB (US CITIZEN)

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SKILLS

AI & ML	Google Gemini, Notebook LM, ChatGPT, Claude
Vibe Coding	Lovable, Codex, Claude Code, Base44
Generative AI	Nano Banana, Chat GPT Images 2.0, Midjourney
Voice AI	ElevenLabs Voice Agent, RAG
Business	AI Product Management, SaaS/Enterprise Software, Global Cross-Functional Collaboration
Design	Design Thinking, User Experience Design, User Interface Design, User/Usability Testing
Technology	HTML, CSS, MySQL, Java, Git
Strategy	0-to-1 Product Development, Jira, Miro, Notion, Product Roadmap, Agile, OKR/KPI Management

EXPERIENCE

WinOnDemand	SEATTLE, WA (REMOTE)
Product Manager	03/26 – Present
- Scaled a 21-product portfolio from 0-to-1, growing product downloads 1080% from 5 (Mar 9-May 31) to 59 (Jun 1-Jun 26) in under 30 days, by building and marketing against validated user pain points. Increased a multi-platform audience by 16% (2,094 → 2,436 followers) in 7 weeks by developing and executing an organic go-to-market and content distribution strategy across Instagram, TikTok, YouTube, and LinkedIn. - Standardized UX quality, brand alignment, quality assurance, and launch-readiness across 21 live products, by designing repeatable AI-assisted product workflows adopted for every release.	
Dell Technologies	ROUND ROCK, TX (REMOTE)
AI Product Manager	02/25 – 03/26
- Delivered MVP for a 0-to-1 global AI supply chain product 67% ahead of schedule (in 4 weeks vs. a 12-week roadmap) by removing blockers for 5 global cross-functional pods (business, product, data, engineering, design). - Scaled AI output evaluation from an individual exercise to a 4-person team process, by training and leading PMs to assess model accuracy, hallucination rate, and output quality. Reduced launch risk during a phased global rollout, by triaging live user-access issues and AI output-quality problems into prioritized product fixes, scope clarifications, and roadmap items.	
Dell Technologies	ROUND ROCK, TX (REMOTE)
Product Manager	08/23 – 01/25
Led an Agile transformation, with a 10+ person engineering team for a 0-to-1 enterprise data marketplace, led Agile ceremonies and standardized Jira, acceptance criteria, and definition of done. - Organized UAT to improve release quality, surfacing UX and backend issues, and prioritizing fixes with engineering. - Increased visibility into product and team progress for executive, technical, and non-technical audiences by producing demo videos and newsletters.	
Dell Technologies	ROUND ROCK, TX (REMOTE)
Product Manager Intern	06/22 – 08/22
Delivered 450+ user experience and accessibility improvements for a sales enablement chatbot ahead of global launch, improving usability and functionality. - Conducted 15+ stakeholder interviews to identify user needs, feeding insights into roadmap prioritization.	

- Presented strategy recommendations to 35+ executives and employees, directly influencing product direction.

University of Washington - Academic Support Programs

SEATTLE, WA

Lead Academic Success Coach

08/21 – 06/23

- Built a digital resource hub, templates, and coaching frameworks used by a team of 12 coaches, contributing to an **83% reduction in admin time** (from 2 hours to 20 minutes) and a smoother onboarding experience.
- Supported the academic and wellness growth of 1000+ students annually through resource-backed, high-impact coaching sessions.

University of Washington - Allen School of Computer Science

SEATTLE, WA (REMOTE)

Technology Educator

01/21 – 10/21

- **Developed and taught a social impact hackathon curriculum** to 25 underrepresented high school students, resulting in 5 successful group projects.
- Provided mentorship and coding support (Python, HTML, CSS) during office hours, **ensuring a 100% graduation rate** among program participants.
- Recruited 25 students by directing outreach to 9 youth development programs and 200+ Instagram followers.

VOLUNTEERING

Tech Careers

SEATTLE, WA (REMOTE)

AI Product Management Instructor & Coach

07/26 – Present

- **Educate a community of 200K+ professionals** on practical AI adoption by leading live workshops and webinars on emerging AI tools, product management, and real-world AI workflows.
- Build AI-powered prototypes and MVPs that **enable non-technical product managers** to learn by building with modern AI tools.
- Produce **multi-platform thought leadership** on AI, product management, and technology trends and news, helping professionals stay current with the rapidly evolving AI landscape.

No Brainer

SEATTLE, WA (REMOTE)

Product Manager Mentor (Social Impact)

01/24 – 06/25

- Owned a 5-product roadmap **from concept to launch**, shipping 3 products independently, directing the build of 1 product with our core team, and mentoring 1 University of Washington capstone team through technical MVP delivery.
- **Drove 25K+ organic LinkedIn views** and collected 150+ survey responses from students at top universities such as Duke, Brown, and Harvard to set ICP positioning and MVP scope before writing a single ticket.
- Enabled repeatable delivery across a 3-person core team plus 2 partner teams, by building an internal Notion hub for product docs, SOPs, and Agile workflows.

EDUCATION

University of Washington

SEATTLE, WA

Bachelor of Science in Informatics (with Interdisciplinary Honors)

- **Awards:** Commitment to Service, Blockchain CaseHack Winner, Husky 100.
- **Leadership & Involvement:** Career Prep Fellow @ Management Leadership for Tomorrow, Lead Peer Educator @ UW Honors, DEI Workgroup Member @ UW Honors, President @ UW BCM.

CERTIFICATIONS

Anthropic

REMOTE

Anthropic Claude Certified Architect - Foundations (CCA-F) Certification

In Progress